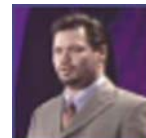




Don't miss the
magic
of our
industry

Doug Burdick
- President of The Brain Garden



Does it intrigue you that there have been more millionaires created by the network marketing, direct sales industry...our industry...than by any two other industries? It does me!

If you were sending a child to university and his or her goal was to become independently wealthy, would you want him to learn about network marketing? It would be pretty dumb not to, wouldn't it?

When you examine capitalism and the corporate structure, you can understand why networking is outshining other industries in the number of success stories created.

No Invisible Ceiling on Success

There's a conflict within the corporate structure. It goes like this:

Employees will only work hard enough so they don't get fired, and employers will only pay them enough so they won't quit.

Employees don't feel there's an opportunity to move up at too rapid a pace. Employers don't feel like moving them up all that quickly either.

When you look at our industry, it is the exact opposite. That's why our industry is so great. For example, how many top leaders can there be in this company? As many as want to be. In corporate life, how many can be promoted? Only a few. In our industry you are self appointed to the destiny you want, but in the corporate system, you're not.

Gain a Significant Income by Being Insignificant

Another reason our industry creates so much wealth is this. You would think that the ideal manager in the utopian situation would train his people so well, they would say, "We don't even need you. If you were gone for 6 months, everything would work well because you have trained us, we wouldn't miss a beat."

In the corporate structure there is zero reward for that. If you do that, you're downsized, you're fired, or you are encouraged to retire early. There are subtle incentives for you to keep your people in the dark. You have to be dumb to train them to succeed independently of what you do.

In network marketing it's the exact opposite. You are paid to become insignificant in your organisation. In 6 months or a year, the ideal net worker shouldn't have to do meetings any more. If you've trained your people well, you are paid more for staying out of their way and letting them do it better than you could.

If you're in the corporate structure, ask yourself this, "If I train my people well, what's the upside? What happens to me? Can I make more money year to year from doing that?"

Here's your financial promise from the corporate structure. You put in 40 hours of work a week for 40 years to retire on 40% of what you couldn't live on in the first place. If you're really good and make lots of money, you may be able to live on it while you're working, but can you really live on 40% of what you made after you retire?

There's no Stealing of Success

In a corporation how many people can become the next manager or president of the company? In the corporate structure, if you are going for the next management job, there has to be a winner and multiple losers. For every person who is promoted, there were four people who failed. There's only one opening.

In networking, the possibilities are unlimited. Everyone can win if they want to. In the corporate structure you have "stealing of success." You have to become a very good thief. You have to steal the opportunity for success from your co-workers. What's the stereotype in the movies? The nice guy who does the most work and who's helping his fellow workers succeed doesn't get the promotion.

In network marketing, success is 100% impartial. We don't care what you wear, when, where, or how many hours you work. If you do the right things and get the volume, you get the cheque. It's no wonder that when people learn how to make money in our industry they feel liberated. They are finally in control of their destiny.



...how many top leaders can there be in this company? As many as want to be. In corporate life, how many can be promoted? Only a few.



Understand the Real Advantages of Your Own Insignificance

The magic of network marketing is built on part-time effort... "You work 5 to 10 hours a week without sacrificing your existing pay cheque. But leveraging that extra 5 to 10 hours can produce tremendous rewards. Consider the following offer:

Remember, in the corporate structure you invest 40 hours a week for 40 years of your life to retire on 40% of what you were making. So what if your boss asked you this. "I'd like you to put in an extra 5 hours a week. I'm going to pay you nothing for those 5 hours. You must make a promise to do exactly what I tell you to do on a daily basis for 2 years. All you have to do is a couple of simple things. I'm going to teach you exactly what to do. You must do these simple things consistently for 104 weeks in a row- two years. If you say yes, I'll let you retire in 2 years making 100% of what you're making now."

What would you think of the offer? Would you take it? Could the company afford to make the offer?

Answer these four questions:

1. You understand that if you miss one week, you will have to start your 2 years over again. You have to start from zero. Would you miss a week?
2. If your spouse says after two months, "Why are you working 5 hours extra a week? They haven't paid you for it," would you quit?
3. What if, in your 9th week, the routine became boring, would you risk changing it, knowing that if your boss found out, you'd have to start all over again?
4. What if it took longer than two years? What if the offer were for 3 years or 5 years? Would you be willing?

I suspect that you would stick it out. You'd think you have the best boss in the world, you work for the greatest company, and you have an amazing offer... because you can retire in 2 years.

What would you start thinking? Would you start planning for what you really want to do in life after two years? Would you start a countdown? "In just 86 weeks I can start doing what I really want to do." With this kind of offer, these two years would probably be the most stress-free years of your life.

The Simple Network-Marketing Promise

Very simply put, this basic offer is the promise of the network marketing industry. You can leverage as little as 5 hours a week, do precisely what you're told, and retire after two years on full salary or more.

In fact, network marketing, using our simple Success Equation makes a better offer than that. In our industry people routinely leverage as little as 5 to 10 hours for 8 months to 24 months and end up retiring on it. In some cases it takes people 3 to 5 years, but they're simply leveraging 5 to 10 hours a week. And we actually pay you during those 3 to 5 years.

However, during those initial few months, some distributors have the nerve to say, "I'm not earning more than \$85 a month. Why am I making so little?" They only complain because they don't understand the magic of the industry. They need to understand the concept of a Success Month.

How Many Success Months Have you Had?

What is a Success Month? In network marketing, just because you've been putting in some hours doesn't mean you're going to achieve success. It's true that in our industry success is based entirely on your efforts, but they have to be the right efforts. What is a Success Month? It is three things...

1. Sharing the product, company, and opportunity with 20 people a month or with as many as it takes to sponsor one person. It is simply sharing.



2. Helping your people share. It is teaching your people to share the product, company, and opportunity.
3. Teaching your people to teach others in your downline to do it.

If you simply do those three simple things in a month, that's considered Success Month #1. If you're not holding a meeting or a call... teaching your people how to teach, you cannot count the month as a Success Month.

Some people have been hard on our industry, but I would ask them to take this challenge... "Have the commitment to qualify for 12 true Success Months, then judge this industry. Ask yourself then if all the effort was worth it. Consider that any successes that come in along the way are simply bonuses."

Ask yourself this very honest question... "How many Success Months have I actually had?" Don't kid yourself. Have you actually shared the product, company, and opportunity with 20 people each month you're tempted to count? Don't worry about how many turned you down. If you shared these 3

things with only 4 people, you haven't had a true Success Month. If your people haven't, they didn't have a true Success Month either. You've got to hold your people to the same simple standard you live by and qualify for it over and over.

What if it takes your group 24 or 46 months to reach 12 success months? That's okay. They'll achieve the same success they would have achieved if it had taken them only 12 months. Such an opportunity doesn't exist in any other industry. Don't give up on it.

Don't let your people put foolish expectations on our industry. Don't let them tell you they need to make more money right now. Don't allow them to bring their corporate-based needs to our industry. Tell them this, "Don't bring your need. Bring your seed." Unless you plant the right seed and allow it to grow you'll never succeed.

Most people are good at one of two things-planting in the spring or begging in the fall. Which season do you want to be in? It's like the old story of the grasshopper and the ants. The critics in

our industry want to yank up all the new shoots and examine them instead of simply planting new seeds and having faith in the harvest.

Don't analyse until you are paralyzed. We sometimes even see it in experienced distributors who come from other companies. They try to impress us with all the money they've made elsewhere and how they're going to bring their whole organisation over. They spend the first few months doing very little planting. Then they criticise their people, the product, the company, and the opportunity when their cheque isn't high enough. Which do you want to be better at, the spring planting or making excuses at harvest? Believe me, summer and fall will take care of themselves if you will decide right now to live in the springtime and never expect a harvest you haven't planted.

Trust the promise of our industry. Leverage 2 to 3 years of your life here. That's deciding to plant in the spring. If you've wasted your first 10 years in the corporate structure, that's all right. You can still retire at 40. [MLM](#)



Antioxidants & Oxidative Stress

Oxygen is essential for sustaining life. It is, however, toxic at high concentrations. Even at normal atmospheric concentrations oxygen is associated with toxic effects because its metabolism results in the production of oxygen radical species or free radicals.

Stephen Boyd MD PhD FRSM

Free radicals are highly reactive species linked to cellular, tissue and DNA damage, accelerated aging and implicated in many disease processes(1), (2). Oxidative stress is the imbalance between free radicals produced and the body's ability to neutralise them. Control of oxidative stress is crucial to preserving health.

Humans have developed an elaborate network of internally created and ingested free radical scavengers, or antioxidants, that protect against damage to body tissues. Since the body consists of fat- and water-soluble compartments, such as cell walls and blood, antioxidant protection for both is necessary.

Diets rich in fruits and vegetables prevent oxidative stress. Few people, however, consume the recommended daily intake of five to nine portions. Given this reality, antioxidant supplementation would seem appropriate.

Unfortunately, studies in the past with single antioxidants, or combinations of a few, have been inconclusive. The doses used, however, differed greatly from those found in normal diets and often included only fat- or water-soluble antioxidants(1).

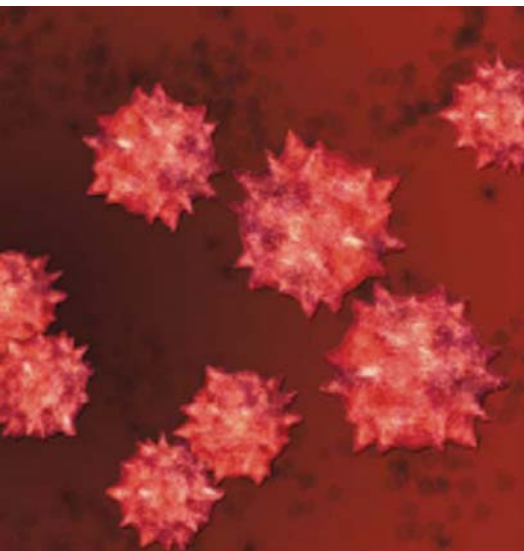
There are other key differences between foods and some supplements. Antioxidants within the body do not

function independently. In fact, researchers have documented that whole food based supplements are protective while single ingredients isolated from them are ineffective(3). Also, dietary nutrients are bound within a food matrix and are released more slowly than isolated ingredients thus prolonging their effects.

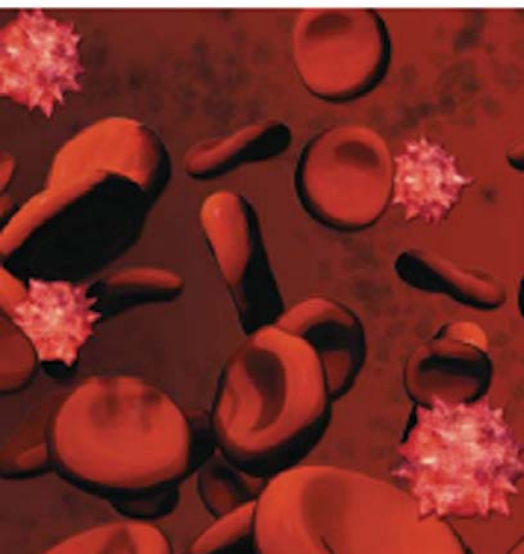
If antioxidant protection is necessary and people are not eating recommended diets, what can be done? Clearly antioxidant supplementation should be recommended but with what? The answer would logically be, use supplementation that is food-based with multiple sustained-release ingredients that has activity that mirrors the synergism found in nature, and also, most importantly, is documented to work in the body.

Mannatech's new antioxidant supplement, Ambrotose AO® was designed to contain a balance of synergistic ingredients, sustain released for optimal activity, and protected from oxidation during and after processing.

Years of research went into developing a synergistic antioxidant blend of mixed tocopherols (natural vitamin E), quercetin, green tea and grape extract as well as freeze-dried Australian bush plum. The Australian bush plum has the highest amount of the antioxidant vitamin C per gram of any known natural source(4).



ABOVE: Unhealthy cells
BELOW: Healthy cells



The ingredients were tested for fat and water-soluble activity and then mixed with PhytoAloe® complex, which provides dehydrated fruits and vegetables to produce an optimal blend, MTech AO Blend®.

This blend was then combined with the glyconutritional supplement, Ambrotose® complex, to produce Ambrotose AO®. The combination with Ambrotose® was effected by a proprietary roller compaction process that helps limit the exposure of the ingredients to air and oxygen. Ambrotose® complex itself has been documented to protect against oxidative stress(7) and also provides fibre that may play an important role in trapping and eliminating free radicals from the colon.

Most importantly, Ambrotose AO® was shown to protect against oxidative stress in the body. A pilot study was performed in healthy volunteers that documented an increase in protection by up to 37 per cent, as measured by serum ORAC (oxygen radical absorption capacity)(5), compared with the 13 per cent increase, measured using the same technique, in a clinical trial where five fruits and vegetables were added to the diets of healthy individuals(6).

Oxidative stress is an everyday fact of life. Dietary indiscretions and environmental stresses limit natural defenses and increase the potential for oxidative damage. By understanding the issues involved and carefully selecting active, synergistic ingredients, antioxidant supplements can be developed with proven activity not only in the laboratory but also in the body.

For further information about Ambrotose AO® phone Mannatech on 02 8437 7433 or visit www.mannatech.com

Dr Stephen Boyd

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ABOVE: Dr Stephen Boyd

Dr Boyd is Mannatech's Medical Director for Health Sciences and is currently a member of the American Academy of Family Practice, the Texas Academy of Family Practice, the American Medical Association and the American Academy of Wound Management.



LEFT: Ambrotose AO has been shown to assist in the protection against oxidative stress in the body.

Lifestyles of the rich

and soon to be rich



Conventions are an integral part of the network marketing industry as the launching pad for new products, training, and bonding with the team. Each month we feature an exotic location that one of our supporting companies has recently visited.

**The Brain Garden Held their last March Convention in Los Cabos, Mexico.
They thought it was so good that they're going back again next month!**

TOP LEFT: Brain Garden Corporate staff and distributors head out for 18 holes

TOP RIGHT: The view from the hub of the U shaped Crown Plaza Resort

BOTTOM LEFT: Overlooking the arrivals desk in the foyer

BOTTOM RIGHT: Manuel organises a friendly game of water polo with leaders and Corporate staff

PREVIOUS PAGE INSET: The Crown Plaza Resort view from the bay



Upon arrival at the Crown Plaza Resort, Brain Garden distributors have a bright coloured band akin to a hospital ID tag strapped to their wrist. Once checked in, they have no need to leave the premises. One of the three swimming pools is adjacent to the poolside bar where your bright wristband gets you whatever your heart desires. A specialty is the Miami Vice, a mixture of Pina Colada and Strawberry Daquiri. An energetic recreation supervisor, Manuel, is employed full-time to ensure you enjoy every moment of your stay. From organising water polo games to teaching you the latest moves on the dance floor while a live band plays your requests, Manuel never seems to sleep.

At the Breakfast restaurant overlooking the tranquil, unspoilt bay, chefs prepare your omelet in minutes after you personally select your fresh fillings from an amazing selection of vegetables and meats from the hot and cold buffet.

After half-day trainings in the superb function rooms, some guests choose to stay and enjoy the resort's stunning facilities, whilst the more intrepid visitors choose to explore the surrounding areas.



Although still legendary for big-game fishing, Cabo San Lucas now also draws more people for its nearby world-class fairways and greens. This has become Mexico's most elite resort destination.



Norwegian Cruise Lines offer spectacular 8 night cruises to the Mexican Riviera between October & April sailing from Los Angeles on the stunning, 91000 tonne Norwegian Star. Focusing on the spectacular Mexican coastline, the itinerary includes:

Acapulco, Mexico

The energy in Acapulco is non-stop, 24 hours a day. Acapulco Bay is an adult playground filled with water-skiers and Waverunners. Golf and tennis are also played with intensity, but the real participant sport is the night-life that has made this city famous for decades. The view of Acapulco Bay, framed by mountains and beaches, is breathtaking day or night, and nowhere else in the world can the spectacle of the famous cliff diving be experienced.

Cabo San Lucas, Mexico

The hundreds of luxury hotel rooms along the Corridor north of Cabo San Lucas have transformed this formerly rustic and rowdy outpost. Although it retains boisterous night-life, Cabo San Lucas is no longer the simple town Steinbeck wrote about. Although still legendary for big-game fishing, Cabo San Lucas now also draws more people for its nearby world-class fairways and greens. This has become Mexico's most elite resort destination.

Travellers enjoy a growing roster of adventure-oriented activities, and the night-life is as hot as the desert in July. A collection of popular restaurants and bars along Cabo's main street stay open and active until the morning's first fishing charters head out to sea. Despite the growth in diversions, Cabo remains more or less a one-stoplight town, with most everything located along the main strip.

Puerto Vallarta, Mexico

Puerto Vallarta's seductive innocence captivates visitors, beckoning them to return - and to bring friends. Beyond the cobblestone streets, graceful cathedral, and welcoming atmosphere, Puerto Vallarta offers a wealth of natural beauty and man-made pleasures.

Twenty-six miles of beaches extend from the center of town around the bay, many tucked in pristine coves and accessible only by boat. High in the Sierra Madre Mountains, the mystical Huichol Indians still live in relative isolation in an effort to protect their centuries-old culture from outside influences.

Its natural appeal aside, the town also offers sophisticated services, hotels of all classes and prices, over 250 restaurants, a sizzling night-life, and enough shops and galleries to tempt even jaded consumers. Luxury hotels and shopping centres have sprung up to the north and south of the



original town, allowing Vallarta to grow to a sizable city of 250,000 without sacrificing its considerable charms. Today, it boasts the services and infrastructure of a modern city as well as the authenticity of a colonial Mexican village.

Zihuatanejo/Ixtapa, Mexico

Ixtapa and Zihuatanejo are side-by-side beach resorts that share a common geography, but in character, they could not be more different. Ixtapa is a model of modern infrastructure, services, and

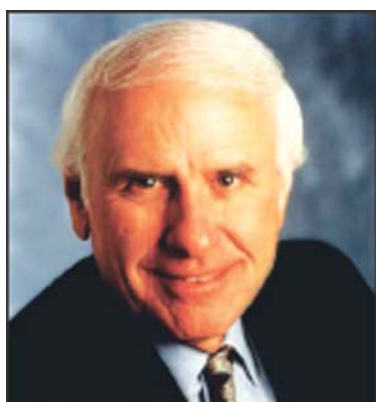
luxury hotels, while Zihuatanejo - or Zihua, to the locals - is the quintessential Mexican beach village. For travellers, this offers an ideal contrast and the best of both worlds from luxury to the simple life.

This dual destination is the choice for the traveller looking for a little of everything, from resort-styled indulgence to unpretentious simplicity. These resorts are more welcoming to couples and adults than families, with a number of places off-limits to children under 16 -something of a rarity in Mexico. [MLM](#)

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The qualities of successful leadership



By Jim Rohn

If you want to be a leader who attracts quality people, the key is to become a person of quality yourself. Leadership is the ability to attract someone to the gifts, skills, and opportunities you offer as an owner, as a manager, as a parent. I call leadership the great challenge of life.

What's important in leadership is refining your skills. All great leaders keep working on themselves until they become effective. Here are some specifics:

1. Learn to be strong but not rude

It is an extra step you must take to become a powerful, capable leader with a wide range of reach. Some people mistake rudeness for strength. It's not even a good substitute.

2. Learn to be kind but not weak

We must not mistake kindness for weakness. Kindness isn't weak. Kindness is a certain type of strength. We must be kind enough to tell

somebody the truth. We must be kind enough and considerate enough to lay it on the line. We must be kind enough to tell it like it is and not deal in delusion.

3. Learn to be bold but not a bully

It takes boldness to win the day. To build your influence, you've got to walk in front of your group. You've got to be willing to take the first arrow, tackle the first problem, discover the first sign of trouble.

4. You've got to learn to be humble, but not timid

You can't get to the high life by being timid. Some people mistake timidity for humility. Humility is almost a God-like word. A sense of awe. A sense of wonder. An awareness of the human soul and spirit. An understanding that there is something unique about the human drama versus the rest of life. Humility is a grasp of the distance between us and the stars, yet having the feeling that we're part of the stars. So humility is a virtue; but timidity is a disease. Timidity is an affliction. It can be cured, but it is a problem.

5. Be proud but not arrogant

It takes pride to win the day. It takes pride to build your ambition. It takes pride in community. It takes pride in cause, in accomplishment. But the key to becoming a good leader is being proud without being arrogant. In fact I believe the worst kind of arrogance is arrogance from ignorance. It's when you don't know that you don't know.

Now that kind of arrogance is intolerable. If someone is smart and arrogant, we can tolerate that. But if someone is ignorant and arrogant, that's just too much to take.

6. Develop humor without folly

That's important for a leader. In leadership, we learn that it's okay to be witty, but not silly. It's okay to be fun, but not foolish.

7. Lastly, deal in realities

Deal in truth. Save yourself the agony. Just accept life like it is. Life is unique. Some people call it tragic, but I'd like to think it's unique. The whole drama of life is unique. It's fascinating. And I've found that the skills that work well for one leader may not work at all for another. But the fundamental skills of leadership can be adapted to work well for just about everyone: at work, in the community, and at home.

*To Your Success,
Jim Rohn*

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Robyn's a-z of SUCCESS



By the Brain Garden's
Robyn Nelson

- | | | | | | |
|----------------------|---|---------------------|--|--------------------|-------------------------------|
| a Attitude | is key to your success. | j Just | do it. | r Read | something positive every day. |
| b Believe | in yourself. | k Know | the product, the company and the marketing plan. | s Share | your excitement. |
| c Consistency | creates stability. | l Leverage | your time, money and effort. | t Talk | to everyone you can touch. |
| d Dream | about what you want, then live your dreams. | m Meetings | make money. | u Use | the system. |
| e Effect | others with your actions. | n Never | lie or make promises you can't keep. | v Visualize | your success. |
| f Focus | on the opportunity. | o Operate | like a business. Not a hobby. | w Work | for it. It will work for you. |
| g Goals | are your dreams with deadlines, set some. | p Plan it... | Do it...then Review it. | x Xpect | to succeed and you will. |
| h Hot list | Make your list. | q Quitters | never win and Winners never quit. | y You | can do it. I believe in you. |
| i Initiate | conversations about the opportunity. | | | z Zero | to \$100,000.00 per year. |



New Kid On The Block

Welcome to Australia, Synergy Worldwide

Synergy Worldwide have opened their Australian doors and are eager to take their position as one of the big players.

The name 'Synergy' and the Synergy Logo, with the arms clasping one another to form a circle, were carefully chosen emblems of recognition. The word 'Synergy' is defined as "the interaction of two or more elements so that their combined effect is greater than the sum of their individual effects." The arms clasped together represent how people work together in this business to make the whole stronger than the individual. This exponential effect of people working together represents the ideals of Synergy WorldWide.

Synergy WorldWide, with products that employ the latest technologies available on the market today, is a company poised to become an industry giant. As they expand throughout the world, they are indeed

making the whole stronger than each individual.

Dan Higginson, Glen Jensen, Kevin Casey, and David Call founded Synergy WorldWide in 1999. Having had business experience in the Asian markets, they took the unprecedented risk and decided to launch their new company in Japan, the most difficult network marketing arena in the world. Because of their revolutionary compensation plan and technologically advanced products, Synergy experienced unprecedented growth.

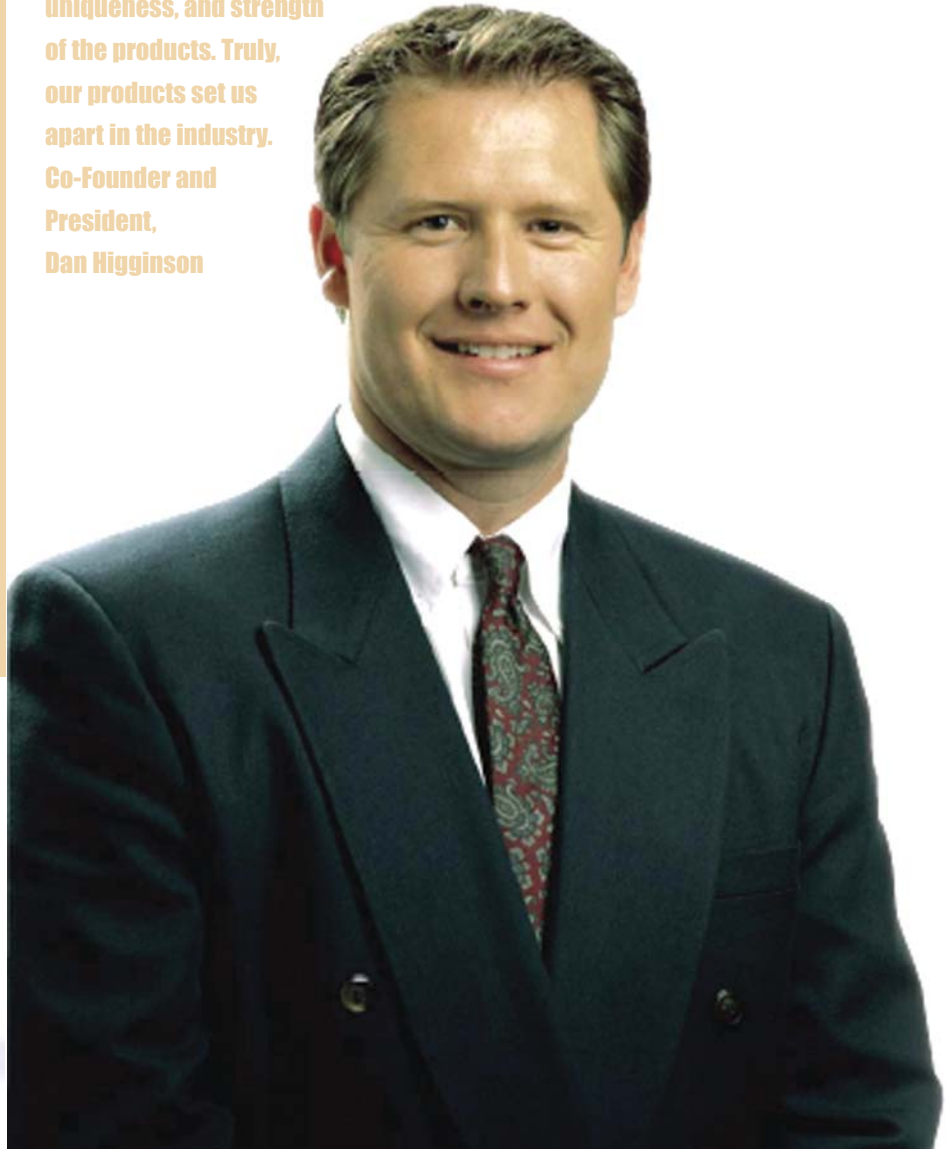
Following Japan, Synergy opened their Taiwan market in June 2000, where they also saw great success. That same month, Dunn & Bradstreet and Entrepreneur Magazine rated Synergy 8th in its "Top 100 Hottest Growing Businesses in the

U.S." in June of 2000. This was a remarkable achievement because Synergy had yet to have one transaction in the United States.

In November 2000 Nature's Sunshine Products approached the Synergy Founders and negotiated Synergy's purchase. NSP had been doing business in Asia for many years and was extremely impressed with Synergy's explosive growth. Rather than competing with them, they wanted Synergy part of their bottom line.

Nature's Sunshine is a 30-year-old, publicly traded, debt-free giant in the herbal health industry. NSP does hundreds of millions of dollars of business annually. Synergy is a wholly owned subsidiary of Nature's Sunshine. This is extremely powerful, because it

Although the strength of the company is astounding, the power and longevity of this opportunity rests on the quality, uniqueness, and strength of the products. Truly, our products set us apart in the industry.
Co-Founder and President,
Dan Higginson



enables Synergy to offer a ground floor opportunity without the typical risk associated with ground floor opportunities.

Since Synergy WorldWide opened their doors for business in the United States in September 2001, Synergy has been experiencing unprecedented growth. With the opening of this market, leadership was needed that could help put Synergy's

distribution network together and take advantage of being at the top of the United States market. Synergy was looking for people, with or without networking experience, who could grab hold of this opportunity and run with it. This could indeed be a once in a lifetime opportunity.

Continuing our desire to expand globally, Synergy opened another new

market. In July 2003 we successfully opened the beautiful country of Thailand. With Japan, Taiwan Thailand Singapore and Korea now open for business, Synergy was ready to expand in the future to other Asian markets. The world was opening its doors to this opportunity, and we were readying ourselves to meet this challenge.

Although the strength of the company is astounding, the power and longevity of this opportunity rests on the quality, uniqueness, and strength of the products. Truly, our products set us apart in the industry.

Synergy WorldWide has travelled the world to find the most wholesome ingredients to incorporate into their premier formulations. Synergy uses only the finest raw materials. The design of superior products starts with Research and Development (R&D). In the development of each product, quality is "built in" at the beginning of the process. Instead of developing a product and then "adding" quality as an afterthought, all raw materials we encounter must rise to meet Synergy's strict standards. Our vision is to be at the forefront of technology in all our products, and in whatever the market demands. That's why Synergy has carefully identified our market and has committed itself to bringing products that meet the needs of consumers, and exceed their expectations on every level.

A "soft launch" meeting was held at the Royal on the Park Hotel in Brisbane, Australia, officially opening Synergy WorldWide's business in Australia in July 2004. Distributors and prospective distributors from the Brisbane area were in attendance, as Synergy Worldwide President Dan Higginson presented a brilliant overview of Synergy's potential and the ground-floor opportunity for the Australian people.

Leaders from the Brisbane and Gold Coast areas of Australia, the U.S., Singapore, and other markets listened with eagerness as Dan spoke and explained in detail the core principles of Synergy and of Nature's Sunshine. Many people shared the sentiments of one leader, who remarked, "It is hard to believe that this is really

happening! We have been hearing that Synergy was coming to Australia since the first of the year. It doesn't seem real!"

Prior to the Brisbane meeting, Dan Higginson met individually with some of the future leaders on the Gold Coast and in Brisbane to discuss plans and to answer questions. Each person went away with a greater insight into the Synergy business, infused with a stronger vision of their future business plans, and feeling honored to have had some personal time with Dan.

Following the Brisbane meeting, Dan Higginson travelled to Sydney to a standing-room-only crowd. An eloquent introduction by Nature's Sunshine Australia's Managing Director, Stephen Webster set the tone for Dan Higginson to once again give an inspiring and informative presentation to the group, accented by a detailed product explanation by U.S. leader Jerrie Wilson. Following the meeting application forms quickly disappeared as new distributors were signed up, and other leaders carried home forms to commence their recruiting endeavours.

The Synergy WorldWide Australia Pty Ltd office opened for business on Monday July 19th. Representatives from the Synergy U.S. Customer Service, Information Technologies, and Nature's Sunshine Products U.S. Logistics and Information Technologies departments were on site to ensure a smooth start in the new office. Nature's Sunshine Products Australia Managing Director Stephen Webster and his team graciously assisted Synergy Australia in their preparations to open by laying the groundwork of product registration, literature preparation and other vital functions. Synergy WorldWide Australia will share office space with NSP-Australia in the short term.

In October 2004 Kim Stockbridge was appointed General Manager for Synergy Worldwide Australia after spending many years in the Direct Selling industry in corporate roles with Amway and USANA Health Sciences. [MLM](#)



Eight years ago, Australians had only just met the 'Boxster', an adventurous new mid-engined roadster that joined the Porsche range in late January 1997 as an understudy to the evergreen 911. And while Porsche diehards initially eyed it with suspicion, the rest of the world embraced the concept with enthusiasm. Michael Browning takes a close look at

an even better boxster



GO ON, SMILE A LITTLE: When Porsche commissioned these shots they hardly had to say the words, 'Cheese'. The smiles came naturally to Hans and Frau Hilda.



Today the model is not only an International success story for Porsche, but with the second generation range due to go on sale in Australia in February, it has already become a 'classic'.

The challenge for Porsche in creating a successor to the first Boxster was to retain the model's special character and appeal.

It's why the 2005 Boxsters on first glance look more muscular, but not as visually different as you might expect. But to really appreciate why it easily justifies its 'new model' tag, you have to get under its skin and behind the wheel.

With 80 per cent new parts, around 40 per cent of them shared with the recently released 997-series 911, the 2005 Boxster and Boxster S are very different vehicles to the raw, yet talented 2.5 litre entry model that went on sale in Europe in late 1996.

Fire up either 'new' Boxster and you can easily believe you're sitting in a 911.

Chassis and subframe changes have allowed Porsche's engineers re-route and tune the exhaust system to produce a much deeper and sporting sound. Combined with the now-solid 'thunk' of the doors and the substantially upgraded interior with its new dashboard and leather-look finish, the first impression is of new maturity.

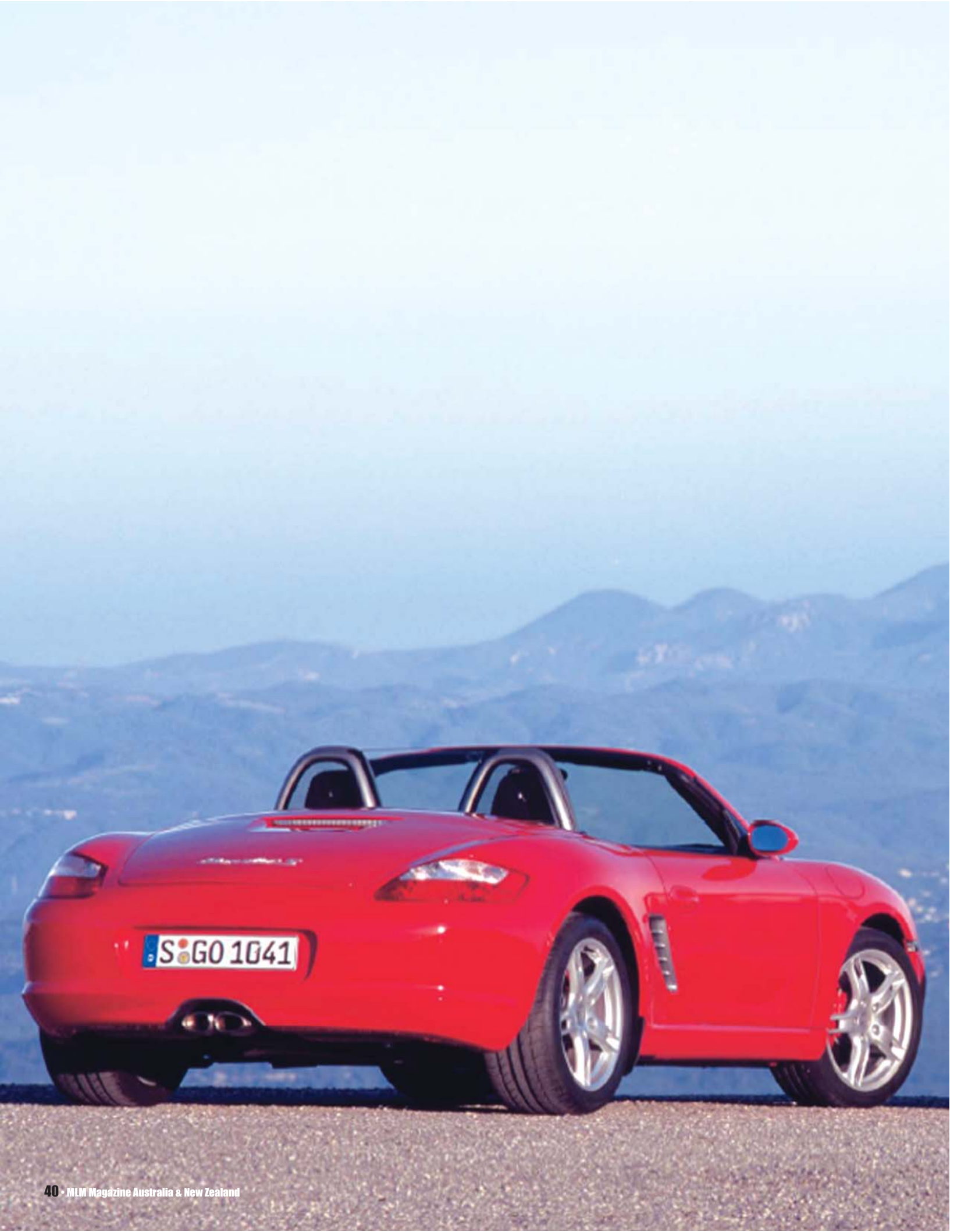
As with the new 911, the real Boxster changes are under the skin and need to be experienced.

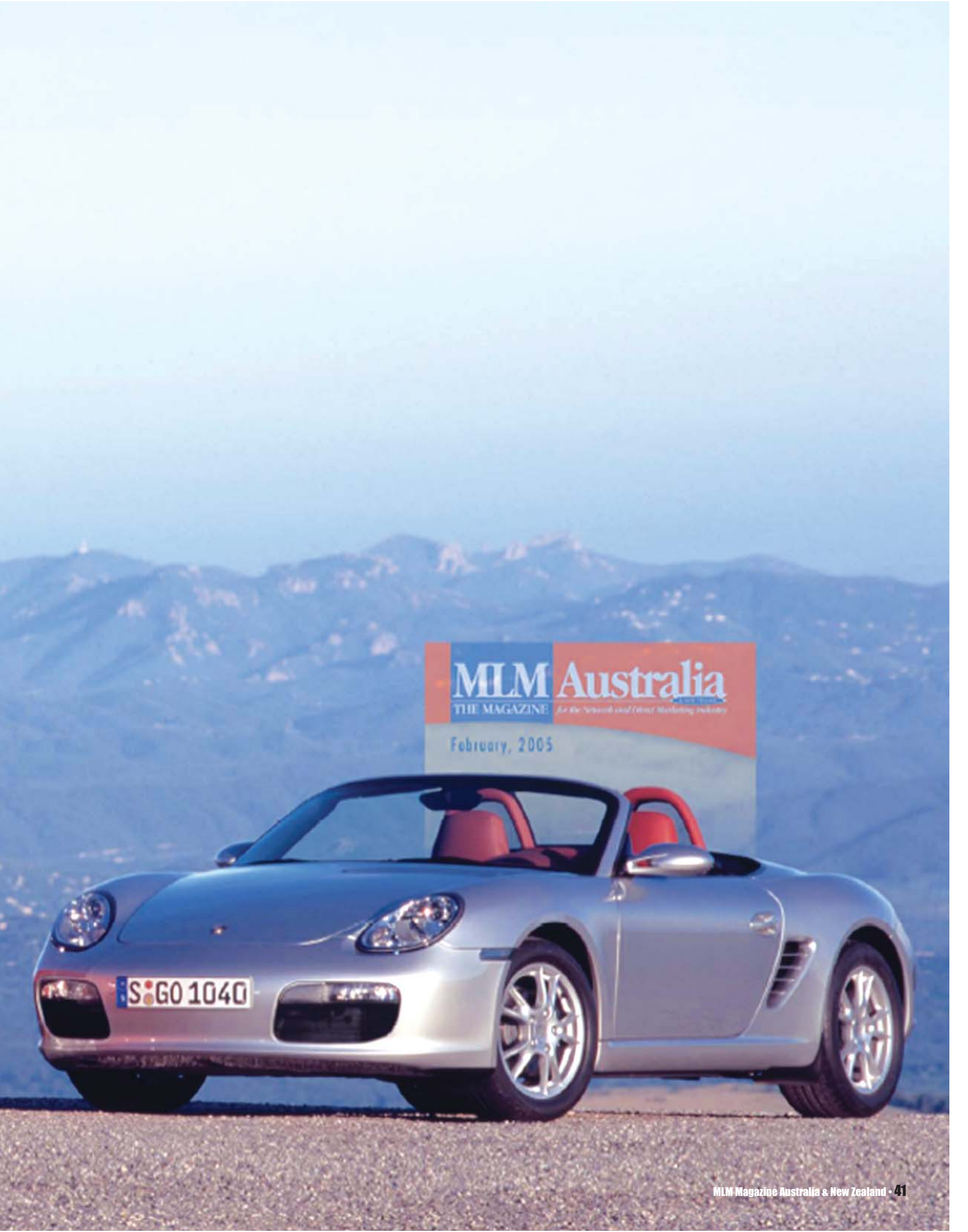
The 8kW more powerful (176kW) 2.7 litre flat six in the Boxster and a 13kW punchier (206kW) 3.2 litre engine in the Boxster S will each be mated to a slicker, short-shift six-speed manual gearbox with carbon coated synchromesh rings for Australian buyers, with the familiar 5-speed Tiptronic S optional on both models.



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